

MAX ABRAHMS

Google Scholar: <http://tinyurl.com/qgfbolo>
m.abrahms@northeastern.edu | 310.776.1232

EDUCATION

University of California-Los Angeles 2004-2010
Ph.D. in Political Science

Oxford University, St. Antony's College 2000-2002
M.Phil. in International Relations

University of Pennsylvania 1997-2000
B.A. in Political Science and History
Phi Beta Kappa and Summa Cum Laude

EMPLOYMENT HISTORY AT NORTHEASTERN UNIVERSITY

Northeastern University 2019-Present
Associate Professor
Department of Political Science

Northeastern University 2013-2019
Assistant Professor
Department of Political Science

Northeastern University 2013-Present
Faculty Affiliate

- School of Public Policy and Urban Affairs
- International Affairs
- Security and Resilience Studies
- Global Resilience Institute
- Center for Emerging Markets in D'Amore-McKim School of Business

ADDITIONAL INSTITUTIONAL AFFILIATIONS

Quincy Institute for Responsible Statecraft 2019-Present
Fellow
Washington, DC

Observatory on International Security 2019-Present
Board Member
Luiss University
Rome, Italy

Observer Research Foundation Faculty Fellow New Delhi, India	2016-Present
Counter-Terrorism Academic Community Member Institute for Security Policy at the University of Kiel Kiel, Germany	2017-Present
Council on Foreign Relations Term Member New York, NY	2013-2018
Center for Cyber & Homeland Security Senior Fellow George Washington University Washington, DC	2014-2017
Center for the Study of Terrorism Board Member University of Rome Rome, Italy	2014-2016
Human Security Centre Board Member London, UK	2014-2015
Bar Ilan University Visiting Scholar Department of Economics Ramat Gan, Israel	June 2015
Johns Hopkins University Postdoctoral Fellow Department of Political Science Baltimore, MD	2011-2013
Dartmouth College Visiting Fellow Center for International Understanding Hanover, NH	2010-2011
Princeton University Research Fellow Empirical Study of Conflict Princeton, NJ	2010-2011

Stanford University Postdoctoral Fellow Center International Security & Cooperation Palo Alto, CA	2009-2010
Stanford University Predoctoral Fellow Center International Security & Cooperation Palo Alto, CA	2008-2009
West Point Military Academy Fellow Combating Terrorism Center West Point, NY	June 2009
Harvard University Research Associate Belfer, Kennedy School of Government Cambridge, MA	2005-2006
Tel Aviv University Visiting Fellow Center for Middle Eastern Studies Tel Aviv, Israel	2004
Washington Institute for Near East Policy Soref Fellow Washington, DC	2003

GOOGLE SCHOLAR

--Aug 2020 Citations: 2580
 H-Index: 18
 I-10 index: 23

PUBLICATIONS

Book

2018 Abrahms, M. *Rules for Rebels: The Science of Victory in Militant History*.
 Oxford, UK: Oxford University Press (2018).

Reviewed in *International Studies Review*, *H-Diplo*, *Critical Studies on
 Terrorism*, *Journal of Peace Research*, *International Affairs*, *Small Wars Journal*,
Organization Studies, *Perspectives on Terrorism*, *Times Literary Supplement*,

Refereed Journal Articles

- 2020 Abrahms, M. “Denying to Win: How Image Savvy Militant Leaders Respond When Operatives Harm Civilians.” *Journal of Strategic Studies* (2020).
- 2019 Abrahms, M., Dau, L.A. & Moore, E.M. “Terrorism and Corporate Social Responsibility: Testing the Impact of Attacks on CSR Behavior.” *Journal of International Business Policy* (2019).
- 2018 Abrahms, M. “Correspondence: The Extremist’s Disadvantage.” *International Security* (2018).
- 2018 Abrahms, M., Kennedy, R., and Ward, M. “Explaining Civilian Attacks: Terrorist Networks, Principal Agent Problems and Target Selection.” *Perspectives on Terrorism* 12, no. 1 (2018): Online.
- 2017 Abrahms, M. and Conrad, J. “The Strategic Logic of Credit Claiming: A New Theory for Anonymous Attacks.” *Security Studies* 26, no. 2 (2017): 279-304.
- 2017 Abrahms, M. and Mierau, J. “Leadership Matters: The Effects of Targeted Killings on Militant Group Tactics.” *Terrorism and Political Violence* 29, no. 5 (2017): 830-851.
- 2017 Abrahms, M., Beauchamp, N., and Mroszczyk, J. “What Terrorist Leaders Want: A Content Analysis of Terrorist Propaganda Videos.” *Studies in Conflict and Terrorism* 40, no. 11 (2017): 899-916.
- 2016 Abrahms, M. “Eficacia Del Terrorismo En La Teoria Y La Practica,” *Revista CIDOB d'afers internacionals* 45, no. 112 (2016): 45-68.
- 2016 Abrahms, M. and Gottfried, M. “Does Terrorism Pay? An Empirical Analysis,” *Terrorism and Political Violence* 28, no. 1 (2016): 72-89.
- 2015 Abrahms, M. and Potter, B.K. “Explaining Terrorism: Leadership Deficits and Militant Group Tactics,” *International Organization* 69, no. 2 (2015): 311-342.
- 2014 Abrahms, M. “Deterring Terrorism: A New Strategy.” *Perspectives on Terrorism* 8, no. 3 (2014): 1-11.
- 2013 Abrahms, M. “The Credibility Paradox: Violence as a Double-Edged Sword in International Politics.” *International Studies Quarterly* 57, no. 4 (2013): 660-671.

- 2013 Abrahms, M. "Response by Max Abrahms to Peter Krause's 'The Political Effectiveness of Non-State Violence: A Two-Level Framework to Transform a Deceptive Debate,'" *H-Diplo* (June 2013): Online.
- 2012 Abrahms, M. and Lula, K. "Why Terrorists Overestimate the Odds of Victory." *Perspectives on Terrorism* 6, no. 4-5 (2012): 21-33.
- 2012 Abrahms, M. "The Political Effectiveness of Terrorism Revisited." *Comparative Political Studies* 45, no. 3 (2012): 366-393.
- 2011 Abrahms, M., "Does Terrorism Really Work? Evolution in the Conventional Wisdom since 9/11." *Defence and Peace Economics* 22, no. 6 (2011): 583-594.
- 2009 Chenoweth, E., Miller, N., McClellan, E., Frisch, H., Staniland, P., and Abrahms, M. "What Makes Terrorists Tick." *International Security* 33, no. 4 (2009): 180-202.
- 2008 Abrahms, M. "What Terrorists Really Want: Terrorist Motives and Counterterrorism Strategy." *International Security* 32, no. 4 (2008): 78-105.
- 2007 Rose, W., Murphy, R., and Abrahms, M., "Does Terrorism Ever Work? The 2004 Madrid Train Bombings." *International Security* 32, no. 1 (2007): 185-192.
- 2007 Abrahms, M. "Why Democracies Make Superior Counterterrorists." *Security Studies* 16, 2 (2007): 223-253.
- 2006 Abrahms, M. "Why Terrorism Does Not Work." *International Security* 31, no. 2 (2006): 42-78.
- 2006 Abrahms, M. "Al-Qaeda's Scorecard: A Progress Report on Al-Qaeda's Objectives." *Studies in Conflict and Terrorism* 29, no. 5 (2006): 509-529.
- 2005 Abrahms, M., "Al-Qaeda's Miscommunication War: The Terrorism Paradox," *Terrorism and Political Violence* 17, no. 4 (2005): 529-549.

Non-Refereed Journal Articles

- 2020 Abrahms, M. "Why Terrorists Are Misunderstood." The Evolution Institute's *This View of Life* (February 2020): Online.
- 2017 Abrahms, M. "Syria's Extremist Opposition: How Western Media Have Whitewashed the Rebels' Record." *Foreign Affairs* (October 2017): Online.
- 2017 Abrahms, M., Sullivan, D., and Simpson, C. "Five Myths about Syrian Refugees." *Foreign Affairs* (March 2017): Online.

- 2016 Abrahms, M. "Let Me Guess: You Think You Know What Daesh Wants," *Royal United Services Institute Journal* 36, no. 1 (January 2016): 11-13.
- 2015 Abrahms, M. "Why People Keep Saying, 'That's What the Terrorists Want.'" *Harvard Business Review* (November 2015): Online.
- 2013 Abrahms, M. "Bottom of the Barrel: Today's Terrorists Aren't Sophisticated," *Foreign Policy* (April 24, 2013): Online.
- 2013 Abrahms, M. "Few Bad Men: Why America Doesn't Really Have Terrorism Problem," *Foreign Policy* (April 17, 2013): Online.

Book Chapters

- 2021 Abrahms., M., and J. Mroszczyk. "Terrorist Target Selection in Theory and Practice." In N. Sandal, ed., *Oxford Research Encyclopedia of International Studies*. Oxford, UK: Oxford (2021).
- 2021 Abrahms, M. "Can Terrorism Be Rational?" In D. Muro and T. Wilson, eds. *Contemporary Terrorism Studies*. Oxford, UK: Oxford University Press (2021).
- 2021 Abrahms, M. and J. Mroszczyk, "Terrorist Target Selection: Who Attacks Which Targets and Why." In F. T. Cullen, F. Adler, and W. Laufer, eds., *Theories of Terrorism: Contemporary Perspectives*. Routledge (2021).
- 2020 Abrahms, M. "Preface." In Maximiliano E. Korstanje, ed., *Allegories of a Never-Ending War: A Sociological Debate Revolving Around the War on Terror and 9/11*. Nova (2020).
- 2019 Abrahms, M. "The Strategic Model of Terrorism Revisited." In E. Chenoweth, A. Gofas, R. English, S. Kalyvas, eds., *The Oxford Handbook on Terrorism*. Oxford, UK: Oxford University Press (2019).
- 2019 Dau L., Moore E., Petrich K., and Abrahms M. "Terrorism and Resilience: How Family Businesses Respond to Terrorist Activity." In S. Boubaker and D.K. Nguyen, eds., *Handbook of Global Financial Markets: Transformations, Dependence, and Risk Spillovers*. World Scientific Publishing (2019).
- 2018 Dau L., Moore E., and Abrahms M. "Female Entrepreneurship and International Organizations." In N. Apostolopoulos et al., eds., *Entrepreneurship and Sustainable Development Goals*. Emerald Publishing (2018).
- 2018 Dau L., Moore E., and Abrahms M. "Global Security Risks, Emerging Markets and Firm Responses: Assessing the Impact of Terrorism." In D. Castellani, R. Narula,

- Q. Nguyen, eds., *Contemporary Issues in International Business*. Palgrave Macmillan (2018).
- 2017 Abrahms M. “Why Terrorism Does Not Work.” In H. Wood, ed., *Current Debates in Peace and Conflict Studies*. Oxford University Press (2017). Reprinted article.
- 2016 Abrahms, M. “What Terrorists Really Want: Terrorist Motives and Counterterrorism Strategy.” In W. Enders, ed., *The Economics of Terrorism*. Cheltenham, UK: Edward Elgar (2016). Reprinted article.
- 2015 Abrahms, M. and M. Gottfried. “Does Terrorism Pay? An Empirical Analysis.” In *Financing Terrorism*. London: Routledge (2015). Reprinted article.
- 2014 Abrahms, M. “Why Terrorism Does Not Work.” In S. Lynn-Jones, ed., *Responding to Terrorism: A Batch from International Security*. Cambridge, MA: MIT Press (2014). Reprinted article.
- 2014 Abrahms., M. “Does Terrorism Ever Work? The 2004 Madrid Train Bombings.” In S. Lynn-Jones, ed., *Responding to Terrorism: A Batch from International Security*. Cambridge, MA: MIT Press (2014). Reprinted article.
- 2013 Abrahms., M. “Dying for Nothing? The Political Ineffectiveness of Suicide Terrorism.” In S. Gottlieb, ed., *Debating Terrorism and Counterterrorism: Conflicting Perspectives on Causes, Contexts, and Responses*, 2nd ed. Washington, D.C.: Congressional Quarterly (2013). Reprinted article.
- 2012 Abrahms, M. “What Terrorists Really Want: Terrorist Motives and Counterterrorism Strategy.” In P. H. O’Neil and R. Rogowski, *Essential Readings in Comparative Politics*, 4th ed. New York: W.W. Norton & Company (2012). Reprinted article.
- 2012 Abrahms, M. “Terrorist Motives: A Reassessment of the Conventional Wisdom.” In U. Kumar and M. K. Mandal, eds., *Countering Terrorism: Psycho-Social Strategies*. New York: Sage (2012). Reprinted article.
- 2010 Abrahms, M. “Dying for Nothing? The Political Ineffectiveness of Suicide Terrorism.” In S. Gottlieb, ed., *Debating Terrorism and Counterterrorism: Conflicting Perspectives on Causes, Contexts, and Responses*. Washington, D.C.: Congressional Quarterly (2010).
- 2010 Abrahms, M. “What Makes Terrorists Tick.” In M.E. Brown, O.R. Cote, S. Lynn-Jones, and S.E. Miller, eds., *Contending with Terrorism: Roots, Strategies, and Responses*. Cambridge, MA: MIT Press (2010). Reprinted article.

- 2010 Abrahms., M., and F. Foley. "Terrorism and Counterterrorism." In R. A. Denemark, ed., *The International Studies Association Compendium Project*. Oxford, UK: Blackwell (2010).
- 2010 Abrahms, M. "What Terrorists Really Want: Terrorist Motives and Counterterrorism Strategy." In M.E. Brown, O.R. Cote, S. Lynn-Jones, and S.E. Miller, eds., *Contending with Terrorism: Roots, Strategies, and Responses*. Cambridge, MA: MIT Press (2010). Reprinted article.
- 2010 Abrahms, M. "Does Terrorism Ever Work? The 2004 Madrid Train Bombings." In M.E. Brown, O.R. Cote, S. Lynn-Jones, and S.E. Miller, eds., *Contending with Terrorism: Roots, Strategies, and Responses*. Cambridge, MA: MIT Press (2010). Reprinted article.
- 2010 Abrahms, M. "Why Terrorism Does Not Work." In M.E. Brown, O.R. Cote, S. Lynn-Jones, and S.E. Miller, eds., *Contending with Terrorism: Roots, Strategies, and Responses*. Cambridge, MA: MIT Press (2010). Reprinted article.
- 2009 Abrahms. M. "The Strategic Influence Deficit of Terrorism." In J. Forest, ed., *Influence Warfare: How Terrorists and Governments Fight to Shape Perceptions in the War of Ideas*. Santa Barbara, CA: Praeger Security International (2009). Reprinted article.
- 2007 Abrahms, M. "Why Terrorism Does Not Work." In J. Snyder and K. Mingst, eds., *Essential Readings in World Politics*, 3rd ed. New York: W.W. Norton and Company (2007). Reprinted article.

Solicited Pieces by Op-Ed Editors

- 2020 Abrahms, M. "John Bolton Has a Habit of Toppling Leaders But Having No Replacement in Mind." *USA Today*, June 24, 2020.
- 2020 Abrahms, M. "What History Says Will Happen Next in Iran." *The Atlantic*, January 7, 2020.
- 2019 Abrahms, M. "Don't Give White Nationalists the Post-9/11 Treatment." *The Atlantic*, August 8, 2019.
- 2018 Abrahms, M. "A Psychological Theory Explains the Mail Bomber Reaction." *The Atlantic*, October 25, 2018.
- 2017 Abrahms, M. and Glaser, J. "How Pundits Got ISIS Wrong." *Los Angeles Times*, December 10, 2017.
- 2017 Abrahms, M. "The T-word: When Is an Attack Terrorism?" *Los Angeles Times*, November 8, 2017.

- 2016 Abrahms, M. “Pundits Think Islamic State’s Baghdadi Is Smart Because He’s Cruel. That’s Nonsense,” *Los Angeles Times*, November 6, 2017.
- 2016 Abrahms, M. “Does Terrorism Work as a Political Strategy? The Evidence Says No,” *Los Angeles Times*, April 1, 2016.
- 2015 Abrahms, M. “Mohammad Omar’s Death Could Help the Afghan Peace Process — or Harm It,” *Washington Post*, August 7, 2015.
- 2015 Abrahms, M. “Why Groups Use Terrorism: A Reassessment of the Conventional Wisdom,” *Political Violence @ a Glance*, April 22, 2015.
- 2014 Abrahms, M. “Should the US Work With Assad to Fight ISIS?” *New York Times*, August 22, 2014.
- 2014 Abrahms, M. “The KKK Is a Terrorist Organization,” *Politico*, April 15, 2014.

PAPERS UNDER REVIEW

- Abrahms, M., Dau, L., and Moore, E. “Should I Stay or Should I Go Now? Multinationality Strategy in the Age of Terrorism.”
- Abrahms, M., Dau, L., and Moore, E. “How Do Firms Respond to Terrorism? A New Framework for Analysis.”
- Hanania, R. and Abrahms, M. “What Do Think Tanks Think? Proximity to Power and Foreign Policy Preferences.”

PRESENTATIONS

International

- 2020 Presentation “Financial Resilience: How Firms Should Respond to Terrorism,” invited presentation to the Security and Human Behavior Conference, Department of Computer Science and Technology at Cambridge University. Cambridge, UK.
- 2019 Presentation “Crisis Management in Terrorism,” invited presentation to NATO’s Defense Against Terrorism Centre of Excellence. Ankara, Turkey.
- 2019 Presentation “The Social and Political Effects of Terrorism,” invited presentation to symposium for 25-year anniversary of the Handa Centre for the Study of Terrorism and Political Violence in the School of International Relations at the University of St Andrews. Fife, Scotland.

- 2019 Presentation “Rebels Rules,” invited presentation to the Department of Politics and International Relations at the University of Oxford. Oxford, UK.
- 2019 Keynote “Amoebic, Asymmetric and Anarchic: Countering Terrorism as it Evolves,” invited presentation to the Raisina Dialogue hosted by the Indian government. New Delhi, India.
- 2019 Keynote “Why Pundits Got ISIS Wrong,” invited presentation to the Raisina Dialogue hosted by the Indian government. New Delhi, India.
- 2019 Presentation “Roundtable with Dr. Max Abrahms on South Asia’s Geo Strategic Conundrum—A New Theater for ISIS,” invited presentation via Skype to the Islamabad Policy Institute. Islamabad, Pakistan.
- 2019 Presentation “What Do Terrorists Really Want?” invited presentation to the Observatory on International Security at Libera Università Internazionale degli Studi Sociali Guido Carli. Rome, Italy.
- 2018 Keynote “Counterterrorism and Media Challenges,” invited presentation to 7D News conference on terrorism and the media at the St James Hotel London, England.
- 2018 Presentation “Rules for Rebels: A Public Lecture,” invited presentation to the Handa Centre for the Study of Terrorism and Political Violence in the School of International Relations at the University of St Andrews. Fife, Scotland.
- 2017 Presentation “Targeted Killings, Drone-Strikes & Pro-Active Measures in Counter-Terrorism,” invited presentation to the 17th World Summit on Counter-Terrorism at the International Institute for Counter-Terrorism. Herzliya, Israel.
- 2017 Presentation “Squash or Scatter? How Resistance Groups Morph Under Government Pressure,” refereed presentation with Matthew Simonson at the International Studies Association Annual Convention in the Northeast. Providence, RI.
- 2017 Presentation “Terrorism and Communication,” refereed presentation at the International Studies Association Annual Convention. Baltimore, MD.
- 2016 Presentation “Islamic State and Twitter,” invited presentation to the Raisina Dialogue hosted by the Indian government. New Delhi, India.
- 2016 Presentation “Is Islamic State Coming to India?,” invited presentation to the Raisina Dialogue hosted by the Indian government. New Delhi, India.

- 2015 Keynote “Predicting Terrorism,” invited presentation at the Tel Aviv International Salon (Israel’s largest speaker forum). Tel Aviv, Israel.
- 2015 Presentation “Which Groups Use Terrorism and Why,” invited presentation to the Department of International Relations at Hebrew University. Jerusalem, Israel.
- 2015 Keynote “Using Statistics to Understand Terrorism,” invited presentation to the Department of Economics at Bar Ilan University. Ramat Gan, Israel.
- 2015 Presentation “Inside Militant Groups: The Effects of Leadership Deficits on Terrorist Decision Making,” refereed presentation to the International Studies Association Annual Convention. New Orleans, LA.
- 2015 Discussant “Violence in Civil War: Causes and Consequences,” discussant at the International Studies Association Annual Convention. New Orleans, LA.
- 2015 Discussant “Organizing Violence: The Institutional Causes and Effects of Armed Group Ideologies, Networks and Strategies,” discussant at the International Studies Association Annual Convention. New Orleans, LA.
- 2015 Presentation “Explaining Terrorism: Leadership Deficits and Militant Group Tactics,” refereed presentation to the International Studies Association Annual Convention. New Orleans, LA.
- 2015 Presentation “Terrorist Networks and Target Selection,” refereed presentation to The International Studies Association’s Annual Convention. New Orleans, LA.
- 2014 Presentation “The Puzzle of Terrorism,” invited presentation to the Handa Centre for the Study of Terrorism and Political Violence at the University of St Andrews. Fife, Scotland.
- 2014 Keynote “How to Fight Boko Haram,” invited presentation to the Nigeria Security Summit at Harvard University. Cambridge, MA.
- 2014 Presentation “Are Terrorists Smart? The Puzzle of Terrorism,” invited presentation at the MENSA Annual Conference. Boston, MA.
- 2014 Presentation “How Governments Respond to Terrorism,” invited presentation to TED-X (TED talk). Hollywood, California.
- 2014 Presentation “Why Groups Attack Civilians,” invited presentation to the Annual Origin of Violence Conference at Arizona State University. Tempe, AZ.
- 2014 Presentation “Transnational Actors in War and Peace,” refereed presentation to the International Studies Association Annual Convention. Toronto, Canada.

- 2014 Presentation “The Credibility Paradox: Violence as a Double-Edged Sword in International Politics,” refereed presentation to the International Studies Association Annual Convention. Toronto, Canada.
- 2014 Presentation “How to Deter Terrorists,” refereed presentation to the International Studies Association Annual Convention. Toronto, Canada.
- 2013 Presentation “Assessing Terrorism Risk,” invited presentation to the French Institute of International Relations (IFRI). Paris, France.
- 2013 Presentation “Can Terrorists Be Deterred?,” invited presentation to the Munk School of Global Affairs in the University of Toronto. Toronto, Canada.
- 2013 Discussant “Can Terrorists Be Deterred?,” discussant at the Munk School of Global Affairs in the University of Toronto. Toronto, Canada.
- 2013 Discussant “The Diversity of Terrorism in a Diffuse World: Understanding Patterns of Change,” discussant at the International Studies Association Annual Convention. San Francisco, CA.
- 2013 Presentation “Does Terrorism Pay,” refereed presentation to the International Studies Association Annual Convention. San Francisco, CA.
- 2013 Presentation “Rethinking Terrorism as a Strategic Choice,” refereed presentation to the International Studies Association Annual Convention. San Francisco, CA.
- 2012 Discussant “Authoritarian Regimes and Terrorism,” discussant at the International Studies Association Annual Convention. San Diego, CA.
- 2011 Presentation “The Evolution of al Qaeda,” invited presentation to the International Security Forum at the Swiss Federal Institute of Technology. Zurich, Switzerland.
- 2009 Presentation “Why Terrorists Overestimate the Odds of Victory,” invited presentation to the Free University of Bozen-Bolzano. Bolzano, Italy.

National

- 2019 Presentation “My New Survey Data on Think Tanks,” invited presentation to the MIT Media Lab at the Massachusetts Institute of Technology. Cambridge, MA.
- 2019 Presentation “New Findings About Militant Groups,” invited presentation to the Security and Human Behavior Conference, Berkman Center for Internet and Society at Harvard University. Cambridge, MA.

- 2019 Presentation “What Causes Terrorism?” invited presentation to the National and International Security Executive Education Program, Kennedy School of Government at Harvard University. Cambridge, MA.
- 2019 Presentation “In or Out: America’s Future in the Middle East,” invited presentation to the Institute of Politics at the University of Chicago. Chicago, IL.
- 2019 Presentation “Terrorist Group Decision-Making,” invited presentation to the Fletcher School at Tufts University. Medford, MA.
- 2019 Presentation “War on Terror Panel,” invited presentation to the International Law Society at Boston University School of Law. Boston, MA.
- 2019 Presentation “Author Meets Critics: Special Panel on Rules for Rebels,” invited presentation to the Midwest Political Science Association Annual Convention. Chicago, IL.
- 2019 Presentation “The Political and Social Effects of Terrorism,” invited presentation to the Department of Political Science at Boston College. Chestnut Hill, MA.
- 2019 Presentation “What Smart Militants Do,” invited presentation to Marxe School of Public and International Affairs at Baruch College, City College of New York. New York, NY.
- 2018 Presentation “Which Militant Groups Brag about Terrorism? Hint: Stupid Ones,” invited presentation to the Kennedy School of Government at Harvard University. Cambridge, MA.
- 2018 Presentation “Rules for Rebels,” invited presentation to the Security Studies Program (SSP) Seminar Series at the Massachusetts Institute of Technology. Cambridge, MA.
- 2018 Presentation “Rules for Rebels,” invited presentation to the Security Studies Program in the Edmund A. Walsh School of Foreign Service at Georgetown University. Washington, D.C.
- 2018 Presentation “Rules for Rebels” invited presentation to the Political Violence Workshop in the Weatherhead Center for International Affairs at Harvard University. Cambridge, MA.
- 2018 Presentation “Does Terrorism Work?” invited presentation to the Kennedy School of Government at Harvard University. Cambridge, MA.
- 2018 Presentation “Influencing Terrorist Movements and Individuals,” invited presentation to the Fletcher School at Tufts University. Medford, MA.

- 2018 Presentation “Book Launch: Rules for Rebels,” invited presentation to the Center for Strategic and International Studies. Washington, DC.
- 2018 Presentation “Why ISIS Imploded,” invited presentation to the National Consortium for the Study of Terrorism and Responses to Terrorism at the University of Maryland. College Park, Maryland.
- 2018 Presentation “Explaining the Fall of ISIS,” invited presentation to the School of Public Affairs at American University. Washington, DC.
- 2018 Presentation “Debating the Effectiveness of Terrorism,” invited presentation to the Department of Political Science at Boston College. Chestnut Hill, MA.
- 2018 Presentation “Perceptions of Terrorism,” refereed presentation to the American Political Science Association Annual Convention. Boston, MA.
- 2017 Presentation “Al-Qaeda-ISIS Dynamics,” invited presentation by CENTRA to the National Intelligence Council and National Counterterrorism Center. Arlington, VA.
- 2017 Keynote “Opening Address,” invited presentation with Sen. Bernie Sanders to Churchill Institute for Global Engagement at Westminster College. Fulton, Missouri.
- 2017 Presentation “Terrorism 2027,” invited presentation by CENTRA to the Central Intelligence Agency. Arlington, VA.
- 2017 Presentation “Awareness and Localization of Explosives-Related Threats,” invited presentation to the Department of Homeland Security Center for Excellence at Northeastern University. Boston, MA.
- 2017 Presentation “Syria Today and Tomorrow,” invited presentation to the Institute for Global Leadership at Tufts University. Medford, MA.
- 2017 Presentation “Counterterrorism Today?,” invited presentation to the Kennedy School of Government at Harvard University. Cambridge, MA.
- 2017 Presentation “Do Terrorists Learn?,” invited presentation to the Fletcher School at Tufts University. Medford, MA.
- 2016 Presentation “The Roots of ISIS,” invited presentation to the Wharton Politics and Public Policy Club and Perry World House at University of Pennsylvania. Philadelphia, PA.

- 2016 Presentation “Middle East Politics Discussion,” invited presentation to the Middle East Policy Forum at George Washington University. Washington, DC.
- 2016 Presentation “When Do Terrorist Groups Claim Credit?,” refereed presentation to the American Political Science Association Annual Convention. Philadelphia, PA.
- 2016 Presentation “Exploiting Terrorist Group Vulnerabilities,” invited presentation to the Fletcher School of Law and Diplomacy at Tufts University. Medford, MA.
- 2016 Presentation “Security and Human Behavior,” invited presentation to the Berkman Center for Internet and Society at Harvard University. Cambridge, MA.
- 2016 Presentation “What’s the Point of Terrorism?,” invited presentation to the Kennedy School of Government at Harvard University. Cambridge, MA.
- 2015 Presentation “New Organizational Theory for Terrorism,” invited presentation to the Kennedy School of Government at Harvard University. Cambridge, MA.
- 2015 Presentation “The Terrorism Research Landscape: Yesterday, Today and Tomorrow,” invited presentation to the Fletcher School of Law and Diplomacy at Tufts University. Medford, MA.
- 2015 Presentation “Predicting Terrorism,” invited presentation to the Council on Foreign Relations at Harvard University. Cambridge, MA.
- 2015 Presentation “Terrorism and Events Data: New Findings,” invited presentation to the Program for Evolutionary Dynamics at Harvard University. Cambridge, MA.
- 2014 Presentation “What Terrorists Want,” invited presentation to the Fletcher School of Law and Diplomacy at Tufts University. Medford, MA.
- 2014 Presentation “Why Militant Groups Attack Civilian Targets,” invited talk to the Department of Political Science at Trinity College. Hartford, CT.
- 2014 Presentation “Explaining the Terrorism Puzzle,” invited presentation to the Strategic Use of Force Working Group at the Massachusetts Institute of Technology. Cambridge, MA.
- 2014 Discussant “Targeting Terrorist Leaders,” discussant for the American Political Science Association Annual Convention. Washington, DC.
- 2014 Presentation “How Leadership Deficits Promote Terrorism,” refereed presentation to the American Political Science Association Annual Convention. Washington, DC.

- 2013 Presentation “Explaining Indiscriminate Violence,” refereed presentation to the American Political Science Association Annual Convention. Chicago, IL.
- 2013 Presentation “How the Terrorism Threat is Overblown,” invited presentation to the Cato Institute. Washington, D.C.
- 2013 Presentation “Terrorism and Bargaining: Does It Work?,” invited presentation to the Department of Political Science at Johns Hopkins University. Baltimore, MD.
- 2013 Presentation “The Strategic Logic of Terrorism Revisited,” invited presentation to the Division of Global Affairs at Rutgers University. Newark, NJ.
- 2012 Presentation “Do Drones Work?,” invited presentation to the Institute of International Studies at University of California-Berkeley. Berkeley, CA.
- 2012 Presentation “Re-conceptualizing the Terrorism Threat,” invited presentation to the program in International Studies at Johns Hopkins University. Baltimore, MD.
- 2012 Presentation “How Political Are Terrorists Really?,” invited presentation to the Department of Justice, Law, and Society at American University. Washington, DC.
- 2012 Presentation “Terrorism in Context,” invited presentation to the Cato Institute. Washington, D.C.
- 2012 Presentation “Terrorism: What We Have Learned,” invited presentation to the program in Global Security Studies at Johns Hopkins University. Washington, DC.
- 2011 Presentation “Explaining Terrorist Target Selection,” invited presentation to the department of Justice, Law, and Society at American University. Washington, DC.
- 2011 Presentation “Why Terrorism?,” invited presentation to the Middle East Society at Florida International University. Miami, FL.
- 2011 Presentation “Why Terrorism Closes Bargaining Space,” invited presentation to the Mershon Center for International Security Studies at The Ohio State University. Columbus, OH.
- 2011 Presentation “After Bin Laden,” invited presentation to the Program on Terrorism and Insurgency Research at Wesleyan College. Middletown, CT.
- 2011 Presentation “The Evolution of Terrorism Studies,” invited presentation to the Program on Terrorism and Insurgency Research at Wesleyan College. Middletown, CT.

- 2010 Presentation “The Political Effectiveness of Terrorism Revisited,” invited presentation to the War and Peace University Seminar at Dartmouth College. Hanover, NH.
- 2010 Presentation “Is Terrorism Strategic Behavior?,” invited presentation to the Triangle Institute for Security Studies at Duke University. Durham, NC.
- 2010 Presentation “Terrorism in a Changing World,” invited presentation to the National Counterterrorism Center. Warrenton, VA.
- 2010 Presentation “The Strategic Outcomes of Terrorism,” invited presentation to the School of Economic, Political, and Policy Sciences at the University of Texas-Dallas. Dallas, TX.
- 2009 Presentation “The Political Effects of Terrorism,” invited presentation to the Center for International Security and Cooperation at Stanford University. Palo Alto, CA.
- 2009 Presentation “Does Terrorism Pay?,” invited presentation to the Program on International Security Policy at the University of Chicago. Chicago, IL.
- 2009 Presentation “Terrorism and Bargaining: A Reassessment,” invited presentation to the Center for International Security and Cooperation at Stanford University. Palo Alto, CA.
- 2009 Presentation “Why Terrorist Attacks Backfire,” invited presentation to the Center for International Security and Cooperation at Stanford University. Palo Alto, CA.
- 2009 Presentation “Three Ways in Which the Terrorism Threat is Overblown,” invited presentation to the Cato Institute. Washington, DC.
- 2009 Presentation “Al Qaeda Today,” invited presentation to the National Counterterrorism Center at the University of Texas-Austin. Austin, TX.

Local

- 2019 Discussant “Terrorist and Business,” invited presentation for the U.S. State Department’s International Visitor Leadership Program hosted by World Boston. Boston, MA.
- 2018 Discussant “Terrorist Group Dynamics,” discussant for the Boston International Security Graduate Student Conference at Northeastern University. Boston, MA.

- 2017 Presentation “The Stupid Terrorist: Lessons from History and the Social Sciences,” invited presentation to the Global Resilience Institute at Northeastern University. Boston, MA.
- 2017 Presentation “Flash Talk,” invited presentation to the Global Resilience Institute at Northeastern University. Boston, MA.
- 2017 Presentation “The Political Consequences of Terrorism,” invited presentation to the Global Resilience Institute at Northeastern University. Boston, MA.
- 2016 Presentation “Terrorism and Cyber,” invited presentation to the Controversial Issues in Security Studies at Northeastern University. Boston, MA.
- 2016 Keynote “Why the Conventional Wisdom on Terrorism is Wrong,” invited presentation to the New Hampshire Institute of Politics at Saint Anselm College. Manchester, NH.
- 2016 Presentation “Why Do Groups Withhold Credit for Terrorist Attacks?,” invited presentation to Alumni Relations’ NU@Noon at Northeastern University. Boston, MA.
- 2016 Lecture “Terrorism and Research Methods,” invited lecture in Matthew Cohen’s graduate political science class at Northeastern University. Boston, MA.
- 2015 Discussant “Responding to Mass Violence in the Aftermath of Beirut and Paris,” discussant for special event at Northeastern University. Boston, MA.
- 2015 Discussant “Democratic Presidential Debate,” discussant with Tom Vicino at Northeastern University. Boston, MA.
- 2015 Presentation “Findings from Terrorism Studies,” invited presentation to Alumni Relations’ NU@Noon at Northeastern University. Boston, MA.
- 2015 Discussant “Rape during Civil War,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2015 Discussant “Ten Theses: Lessons from America’s War for the Greater Middle East,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2015 Presentation “The State of Terrorism Studies,” invited presentation to the Brudnick Center on Violence and Conflict at Northeastern University. Boston, MA.
- 2015 Lecture “Terrorism and Global Governance,” invited presentation to Denise Garcia’s undergraduate class at Northeastern University. Boston, MA.

- 2015 Presentation “Why Drones Don’t Work,” invited presentation to Politea in the Department of Political Science at Northeastern University. Boston, MA.
- 2015 Discussant “The State of Islamic State,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2015 Lecture “International Relations and the Law,” invited presentation to Denise Garcia’s undergraduate class at Northeastern University. Boston, MA.
- 2015 Lecture “America Abroad: The United States’ Global Role in the 21st Century,” invited presentation to Denise Garcia’s undergraduate class at Northeastern University. Boston, MA.
- 2015 Presentation “The Paris Attacks,” invited presentation to the Center for International Affairs and World Cultures at Northeastern University. Boston, MA.
- 2015 Discussant “Smuggler Nation: How Illicit Trade Made America,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2015 Lecture “Palestinian Terrorism in Context,” invited presentation to Dov Waxman’s undergraduate class at Northeastern University. Boston, MA.
- 2015 Lecture “The Effects of Drones,” invited presentation to Denise Garcia’s undergraduate class at Northeastern University. Boston, MA.
- 2014 Presentation “Israeli Security Challenges Today,” invited presentation at the New England School of Law. Boston, MA.
- 2014 Discussant “Just War Theory and the Gaza War,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2014 Presentation “The Paradox of Terrorism,” invited presentation to Politea in the Department of Political Science at Northeastern University. Boston, MA.
- 2014 Discussant “Russian Involvement in Ukraine,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2014 Lecture “The Effects of Drones,” invited presentation to Denise Garcia’s undergraduate class at Northeastern University. Boston, MA.
- 2104 Discussant “A Defense of Obama’s Counterterrorism Strategy,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2014 Presentation “Predicting Terrorist Attacks,” invited presentation to the School of Criminology and Criminal Justice at Northeastern University. Boston, MA.

- 2103 Discussant “Syria Today,” discussant for Controversial Issues in Security Studies series at Northeastern University. Boston, MA.
- 2013 Presentation “The Terrorism Puzzle,” invited presentation to the Faculty Works in Progress series at Northeastern University. Boston, MA.
- 2013 Presentation “Drones and Killer Robots,” invited presentation to the Controversial Issues in Security Studies series at Northeastern University. Boston, MA.

GRANTS

External

2019

Principal Investigators: Max Abrahms, Phil Anderson, Luis Dau, Stephen Flynn, Elizabeth Moore
Source: Department of Homeland Security
Title: Business: The Overlooked Counterterrorists
Amount: \$500,000
Status: Pending

2019

Principal Investigator: Max Abrahms
Source: Department of Homeland Security
Title: REACTION: Radicalization Efforts and Counterterrorism in Online Networks
Amount: \$106,000
Status: Pending

2019

Principal Investigators: Max Abrahms, Ekaterina Botchkovar, Olena Antonaccio
Source: National Institute of Justice
Title: Placing Domestic Pathways to Radicalization in Cultural Context
Amount: \$719,000
Status: Pending

2018

Principal Investigator: Max Abrahms
Source: Charles Koch Foundation
Title: What Think Tanks Think
Amount: \$23,000
Status: Successful

2016

Principal Investigators: Max Abrahms, Emilio Ferrara, David Lazer
Source: MINERVA (Department of Defense)
Title: Radicalization Efforts and Counterterrorism in Online Networks

Amount: \$1,600,000
Status: Finalist

2013

Principal Investigator: Max Abrahms
Source: Jason Karp Foundation
Title: The Credibility Paradox: Violence as a Double-Edged Sword in International Politics
Amount: \$15,000
Status: Successful

Internal

2019

Principal Investigators: Max Abrahms, Luis Dau, and Elizabeth Moore
Source: Center for Emerging Markets - D'Amore-McKim School of Business at Northeastern
Title: Terrorism and Emerging Markets
Amount: \$30,000
Status: Pending

2019

Principal Investigators: Max Abrahms and Luis Dau
Source: Global Resilience Institute Cross-College Research Seed-Funding Program
Title: Terrorism and Financial Resilience
Amount: \$75,000
Status: Successful

2018

Principal Investigators: Max Abrahms and Luis Dau
Source: Humanities Center Research Cluster
Title: Terrorism and Firm Resilience
Amount: \$2,000
Status: Successful

2018

Principal Investigator: Max Abrahms
Source: Humanities Center Research Cluster
Title: Security Studies Collaborative Research Cluster
Amount: \$2,000
Status: Successful

COURSES

Northeastern University:

International Security (Graduate)
International Security (Undergraduate)
Controversial Issues in Security Studies (Graduate)

International Relations (Graduate)
International Relations (Undergraduate)
National Security Strategy (Undergraduate)
Resilience (Graduate)
Counterterrorism (Graduate)
Counterterrorism (Undergraduate)
Terrorism & Counterterrorism (Graduate)
Terrorism & Counterterrorism (Undergraduate)
Terrorism, Violence & Politics (Graduate)
Terrorism, Violence & Politics (Undergraduate)

Johns Hopkins University (Krieger School of Arts & Sciences):

Terrorism & Counterterrorism
Theories of Violence in Political Science
Terrorism
Human Security

Johns Hopkins University (Global Security Studies):

Terrorism & Counterterrorism in Theory and Practice
Counterterrorism & Counterinsurgency

Dartmouth College:

Political Violence

Harvard Extension School:

Terrorism

SERVICE TO PROFESSION

Professional Service

20120-	Editorial Board Member, <i>Perspectives on Terrorism</i>
2014-2019	Editorial Board Member, <i>Terrorism and Political Violence</i>
2013-Present	Journal Referee: African Security Review, Aggression and Violent Behavior, Aggressive Behavior, American Journal of Political Science, American Political Science Review, Applied Economics Quarterly, Behavioral Sciences of Terrorism and Political Aggression, British Journal of Sociology, Comparative Political Studies, Comparative Politics, Crime and Delinquency Crime, Critical Studies on Terrorism, Innovation: The European Journal of Social Science Research, Law and Social Change, European Journal of International Relations, Foreign Policy Analysis, Global Policy, Government and Opposition, Innovation: The European Journal of Social Science Research, International Interactions, International Organization, International Security, International Studies Quarterly,

Journal of Conflict Resolution, Journal of Contemporary History, Journal of Global Security Studies, Journal of Legislative Studies, Journal of Peace Research, Journal of Politics, Lancet, Middle East Policy, Middle East Quarterly, Military, Strategic and Security Studies, Perspectives on Politics, Perspectives on Terrorism, Plos One, Political Research Quarterly, Political Psychology, Public Management Review, Research and Politics, Security Studies, Terrorism and Political Violence, World Politics

- 2013-Present Book Referee: Cambridge University Press, Columbia University Press, Georgetown University Press, Oxford University Press, Routledge, University of Chicago Press
- 2013-Present Grant Referee: National Science Foundation, Department of Homeland Security, Israel Science Foundation
- 2017-Present External Dissertation Committee Member for Sean Paul Ashley. Harvard University. Ph.D. in the Department of Government. Cambridge, MA.
- 2017-Present External Dissertation Committee Member for Peter Dyrud. “Think Twice: The Deterrent Effect of Hostage Rescue Operations.” Harvard University. Ph.D. in the Kennedy School of Government. Cambridge, MA.
- 2017 External Dissertation Committee Member for Saeed Akhtar Bhatti. “Threat of Chemical and Biological Weapons: Pakistan’s Defence Needs, Problems, and Policy Options.” Quaid-I-Azam University. Ph.D. in Defence and Strategic Studies. Islamabad, Pakistan.
- 2016 External Dissertation Committee Member for Zafar Ali. “Indo-US Strategic Partnership: Impact on Regional Security Paradigm.” Quaid-I-Azam University. Ph.D. in Defence and Strategic Studies. Islamabad, Pakistan.
- 2015 Awarded title of “Super Reviewer” for *American Journal of Political Science*
- 2014 Awarded title of “Outstanding Reviewer” for journal *International Security*
- 2012 Awarded title of “Outstanding Reviewer” for journal *International Security*

PUBLIC SERVICE AND ENGAGEMENT

Weekly Expert Commentary on International Security

- ABC News, Agence France Presse, Al-Arabiyya, Al-Hurra, Al-Jazeera, Al-Jazeera America, Al Jazeera English, Al Manar, Atlantic Monthly, Arise TV, Associated Press, Australian Broadcasting Corporation, Baltimore Sun, BBC Radio, BBC Television, BBC Persian, Bloomberg News, Boston Globe, BuzzFeed, Canadian Broadcasting Corporation,

CBS Evening News, Chicago Tribune, China Central Television, China Radio International, Christian Science Monitor, Chronicle of Higher Education, CNBC, CNN, CNN Financial, CNN International, CNN.Com, CTV Television Network, Daily Beast, El Mercurio, El Mundo, El Pais, Epoch Times, Fars, Financial Times, La Razón, Le Figaro, Foreign Policy, France24, Fox.Com, Fox News, Guardian, Gulf News, Huffington Post, Huffpost Live, International Business Times, Jerusalem Post, Jerusalem Report, Le Monde, Los Angeles Times, Macleans, Mainichi Newspaper of Japan, National Public Radio, New England Cable News, NBC, New York Times, New York Times Weekend Edition, PBS, Pravda, Radio Free Europe, Reuters, Roll Call, Russia Today, Sawa, Sky TV, Slate magazine, Slate podcast, Sirius Radio, The Atlantic, The Nation, The Telegraph, The Times of London, TRT World, USA Today, U.S. News & World Report, Voice of America, Wall Street Journal, Washington Post, Washington Times, Weekly Standard, Wired, Yahoo

Bimonthly Government Consulting on International Security

- Central Intelligence Agency (CIA), Department of Homeland Security (DHS), National Counter-Terrorism Center (NCTC), National Intelligence Council (NIC), NATO