

SILVIA PRINA

Northeastern University
Department of Economics
College of Social Sciences and Humanities
360 Huntington Avenue, 310A Lake Hall
Boston, MA 02115-5000

Phone: 617-373-4301
E-mail: s.prina@northeastern.edu
Website: www.silviaprina.com

APPOINTMENTS AND POSITIONS

2018- Associate Professor, Department of Economics, Northeastern University
2017-2018 Visiting Scholar, Inter-American Development Bank, Research Department
2016-2018 Associate Professor (tenured), Department of Economics, Case Western Reserve University
2013-2016 Associate Professor (untenured), Department of Economics, Case Western Reserve University
2007-2013 Assistant Professor of Economics, Department of Economics, Case Western Reserve University

EDUCATION

2007 Ph.D. in Economics, Boston University
2005 M.A. in Economics, Boston University
2002 B.A. in Economics, *magna cum laude*, Università degli Studi Milano-Bicocca, Italy

PUBLISHED AND FORTHCOMING PAPERS

“A Theory of Occupational Choice with Endogenous Fertility,” with Dilip Mookherjee and Debraj Ray, *American Economic Journal - Microeconomics*, 2012, 4(4): 1–34.

“The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor,” with Carlos Chiapa and José Luis Garrido, *Economics of Education Review*, 2012, 3(1): 778–798.

“Who Benefited More from NAFTA: Small or Large Farmers? Evidence from Mexico,” *Review of Development Economics*, 2013, 17(3): 594–608.

“The Importance of Parental Knowledge and Social Norms: Evidence from Weight Report Cards in Mexico,” with Heather Royer, *Journal of Health Economics*, 2014, 37: 232–247.

“Effects of Border Price Changes on Agricultural Wages and Employment in Mexico,” *Journal of International Development*, 2015, 27(1): 112–132.

“Banking the Poor via Savings Accounts: Evidence from a Field Experiment,” *Journal of Development Economics*, 2015, 115: 16–31.

“Delivering Conditional Cash Transfers via Savings Accounts,” *IPC-UNDP One Pager*, 2015, 292. ISSN: 2318-9118.

“The Effect of Savings on Risk-Taking and Intertemporal Choice Behavior,” with Leandro Carvalho and Justin Sydnor, *Journal of Development Economics*, 2016, 120(5): 41-52.

“The Effects of Financial Inclusion on Children’s Schooling, and Parental Aspirations and Expectations,” with Carlos Chiapa and Adam Parker, *Journal of International Development*, 2016, 28(5): 683-696.

“CCTs and Financial Access: Increasing the Bang for Each Transferred Buck?” with Carlos Chiapa, *Development Policy Review*, 2017, 35(1): 23-38.

“When Incentives Backfire: Spillover Effects in Food Choice,” with Manuela Angelucci, Heather Royer, and Anya Savikhin, *American Economic Journal: Economic Policy*, 2019, 11(4): 66-95.

“Tailored Health Information and Eating Behavior: Effects of a Health Risk Assessment on Employees with Different Ex-Ante Awareness of their Health Risks” with Mariana Carrera and Ayesha Hasan, *Journal of Economic Behavior and Organization*, 2020, 172: 236-246.

“Migration, Money Transfers and Mobile Money: Evidence from Niger,” with Jenny Aker, and Jamilah Welch, *American Economic Review, Papers & Proceedings*, 2020, 110: 589-93.

“Treatment Effect Accounting for Network Changes,” with Margherita Comola, accepted, *Review of Economics and Statistics*.

SUBMITTED AND WORKING PAPERS

“Saving Accounts’ Interplay with Network-based Financial Arrangements: Evidence from a Field Experiment,” with Margherita Comola.

“Income Changes and Consumption Smoothing: The PIH holds,” with Manuela Angelucci, Carlos Chiapa and Irvin Rojas.

“Too Fast Too Furious? Digital Credit Speed and Repayments Rates,” with Alfredo Burlando and Michael Khun.

WORKS IN PROGRESS

“Slowing Down Digital Credit,” with Alfredo Burlando and Michael Khun.

“Milking It for All It’s Worth: Digital Credit and Payments in the Dairy Sector,” with Alfredo Burlando and Jessica Goldberg.

“Financial Diaries for the Youth,” with Veronica Frisancho.

“Health-Care Specialization, Obesity, and C-Sections,” with Catalina Herrera-Almanza and Fernanda Marquez-Padilla.

“Incentives and Participation in Health Risk Assessments: Money Matters, But More Is Not Always Better,” with Mariana Carrera.

“The Effect of Mobile Money on Adopters’ Social Networks,” with Alfredo Burlando and Cynthia Kinnan.

GRANTS AND RESEARCH SUPPORT

External grants

2020-21 NBER, Research Grant on Women, Victimization, and Covid-19	\$20,000
2019-20 BBVA, Center for Financial Education and Capability	\$10,000
2018-19 BBVA, Center for Financial Education and Capability	\$10,000
2017-20 Digital Credit Observatory (DCO), Center for Effective Global Action (CEGA)	\$260,318
2017-20 Digital Credit Observatory (DCO), Center for Effective Global Action (CEGA)	\$76,130
2014-26 Grand Challenges Explorations grant, Bill and Melinda Gates Foundation	\$100,000
2014-16 University of Michigan, Office of Research (UMOR), 2014-2016	\$10,000
2014-16 Institute for Money, Technology, and Financial Inclusion (IMTFI)	\$20,000
2013-14 Population Studies Center, University of Michigan – Small Grant	\$10,000
2013-14 Inter-American Development Bank - Domestic Savings in Latin America and the Caribbean	\$60,000
2013-14 Institute for Money, Technology, and Financial Inclusion (IMTFI)	\$20,000
2013-14 Northwestern University - Equality Development and Globalization Studies (EDGS)	\$24,959
2012-15 Citi Foundation & Innovation for Poverty Action (IPA) - Financial Capability Research Fund	\$150,000
2012-15 Ford Foundation, International Development Research Center (IDRC), Proyecto Capital, Fundación Capital	\$150,000
2011-12 I Innovation for Poverty Action (IPA) and Yale University - Microsavings and Payments Innovation Initiative	\$26,180
2009-10 Russell Sage Behavioral Economics Small Grant	\$5,000

Internal grants

2020-21 Northeastern University's Office of the Provost, COVID-19 Seed Funding	\$28,615
2014-16 Weatherhead School of Management, Case Western Reserve University	\$10,000
2014-15 Weatherhead School of Management, Case Western Reserve University	\$5,000
2013-14 Weatherhead School of Management, Case Western Reserve University	\$2,500
2010-11 Weatherhead School of Management, Case Western Reserve University - Thematic Area grant	\$7,700
2008-10 Weatherhead School of Management, Case Western Reserve University - Thematic Area grant	\$16,900
2007-08 NSF-Advance grant, Case Western Reserve University	\$11,636

HONORS AND AWARDS

2015	Undergraduate Teaching Award Nomination, Weatherhead School of Management
2015	Teaching Award, Wolstein Society
2014	Undergraduate Teaching Award Nomination, Weatherhead School of Management
2011	Carl F. Wittke Award for Excellence in Undergraduate Teaching Nomination, Case Western Reserve University
2011	Banamex Economic Prize for the paper "The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor," with Carlos Chiapa and José Luis Garrido
2011	Victor Urquídí, Economic Prize for the paper "The Effect of Social Programs and Exposure to Professionals on the Educational Aspirations of the Poor," with Carlos Chiapa and José Luis Garrido

TEACHING

Behavioral Economics, Northeastern University, Fall 2020.
Development Economics, Northeastern University, Fall 2018-Fall 2020.
Economics of Developing Countries, Case Western Reserve University, Fall 2007-Fall 2014, Fall 2016.
Intermediate Microeconomics, Case Western Reserve University, Fall 2008, Fall 2009, Fall 2016.
Principles of Microeconomics, Case Western Reserve University, Fall 2007-Fall 2014, Spring 2016, Fall 2016.

SEMINARS AND CONFERENCES (last 10 years)

2020: AEA Meetings, San Diego, NBER Summer Institute, Econometric Society World Congress, Northeastern University.
2019: Northeastern University, Essen Health Conference, NEUDC (Northwestern University).
2018: Trinity College, Financial Inclusion and Resilience conference (IFPRI).
2017: Third Annual Researcher Gathering on Financial Inclusion and Social Protection (Northwestern University), NEUDC (Tufts University), Inter-American Development Bank, University of Southern California, American University, Inter-American Development Bank, International Food and Policy Research Institute, Consumer Financial Protection Bureau, Tulane University, Northeastern University.
2016: Ohio State University, University of Zurich, Field Days: Experiments Outside the Lab (WZB Berlin Social Science Center, Berlin), Federal Deposit Insurance Corporation.
2015: Public Affairs Discussion Lunch (Case Western Reserve University), CIDE (Mexico City), NBER Summer Institute – Behavioral Economics, Nutrition and Health.
2014: AEA Meetings (Philadelphia), International Food Policy Research Institute, Inter-American Development Bank, University of Pittsburgh, 11th MIEDC (Minnesota), University of Southern California, LACEA and LAMES (Sao Paulo, Brazil).
2013: Yale University, Oberlin College, 10th MIEDC (University of Wisconsin-Madison), World Bank, Banco de México, Mexican Ministry of Development, SEDESOL, EALE (Turin, Italy), NEUDC (Harvard University).
2012: AEA Meetings (Chicago), Michigan University, Pacific Conference for Development Economics (UC-Davis), ITAM, UC-Santa Cruz, Paris School of Economics, 9th MIEDC (Minnesota), Banco de México, IPA Impact and Policy Conference (Bangkok), EALE (Bonn, Germany), NEUDC (Dartmouth College).
2011: AEA Meetings (Denver), Fifth Annual Research Conference on Population, Reproductive Health and Economic Development (Marseille, France), Pacific Conference for Development Economics (UC-Berkeley), UC-Davis, World Bank Conference on New Ideas in Business Growth, Akron University, 8th MIEDC, (University of Wisconsin-Madison), Royal Economic Society Annual Conference, 3rd IZA Workshop on Child Labor in Developing Countries (Mexico City), University of Milan-Bicocca, El Colegio de México, Center for European Research in Microfinance (Brussels), NEUDC (Yale University), Tecnológico de Monterrey (Mexico City), Oberlin College.

2010: NBER – Children and Education Spring Meeting (Boston), Kent State University, Annual Bank Conference in Development Economics (Stockholm, Sweden), Mexican Chapter of the LACEA-Network on Inequality and Poverty (El Colegio de México) NEUDC (MIT), LACEA (Medellín, Colombia).

REFEREING ACTIVITY

American Economic Journal: Applied Economics, American Economic Review, American Economic Review – Insights, B.E. Journal of Economic Analysis and Policy, BMJ – Open, Demography, Development Policy Review, Economic Development and Cultural Change, Economics of Education Review, Economic Journal, Economics Letters, Health Economics, Journal of African Economies, Journal of Banking and Finance, Journal of Development Economics, Journal of the European Economic Association, Journal of Health Economics, Journal of International Economics, Journal of Public Economic Theory, Management Science, PLOS Medicine, PLOS One, Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, World Bank Economic Review, World Development.

Grant reviewer: 3ie, BASIS –USAID, NSF, IZA, DFID, ESRC, the Swiss National Foundation, and the World Bank.